



法國外貿銀行
香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書
二零一六年六月三十日

KEY FINANCIAL INFORMATION
DISCLOSURE STATEMENTS
AS AT 30 JUN 2016



法國外貿銀行 香港分行

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*部份 - 分行資料

Section A - Branch Information

I. Profit and Loss

	Figures in HKD thousand	2016-06-30	2018-06-30
利息收入	Net interest income		
利息收入	Interest income	288,888	247,092
利息支出	Interest expense	(203,041)	(176,002)
		<u>85,827</u>	<u>71,090</u>
營運收入	Other operating income		
指定以公允值列賬之金融工具之淨溢利/(虧損)	Net gains/(losses) on fair value change of financial instruments designated at fair value through profit or loss	-	-
外匯買賣收益/(虧損)淨額	Gains less losses arising from trading in foreign currencies	1,887	45,993
持作買賣用途之證券交易收益/(虧損)淨額	Gains less losses on securities held for trading purposes	-	-
其他買賣交易收益/(虧損)淨額	Gains less losses from other trading activities	-	-
費用及佣金收入淨額	Net fees and commission income	54,885	49,181
其他	Others	727,738	505,573
		<u>784,510</u>	<u>600,747</u>
營運支出	Operating expenses		
人事費用	Staff expenses	(253,280)	(212,370)
租金	Rental expenses	(28,360)	(27,516)
其他開支	Other expenses	(207,052)	(191,204)
其他年歲金支出淨額	Other net charge on provisions		
		<u>(488,692)</u>	<u>(431,399)</u>
稅前經營溢利	Operating profit before provisions	381,845	240,370
貸款及其他應收帳款減值	Impairment losses and provisions for impaired loans and receivables	-	(17,578)
經營溢利	Operating profit	381,845	222,792
出售業、設備及投資物業收益/(虧損)淨額	Gains less losses from the disposal of property, plant and equipment and investment properties	(4)	-
稅前溢利	Profit before taxation	381,841	222,790
稅項支出	Tax expenses	(58,446)	(14,147)
稅後溢利	Profit after taxation	323,195	208,652



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資產負債表

II. Balance Sheet

	Figures in HKD thousand	2016-06-30	2015-12-31
總額	Assets		
現金及在銀行開立的存款	Cash and balances with banks	1,510,455	1,072,885
於銀行同業，並於1至12個月內到期的存款	Placements with banks which have a residual contractual maturity of more than one month but not more than 12 months	78,484	67,602
存放於海外辦事處金額	Amount due from overseas offices	15,881,639	4,478,024
《易票據》	Trade bills	1,473,240	1,508,452
持有的存款證	Certificates of deposit held	2,731,326	1,260,790
著作買賣用途之證券	Securities held for trading purposes	-	-
貸款及其他應收帳目	Loans and receivables		
客戶貸款	Loans and advances to customers	19,750,440	23,084,407
給予銀行同業的貸款	Loans and advances to banks	-	-
其他帳項	Other accounts	1,605,089	1,002,687
減值貸款及其他應收帳目	Provisions for impaired loans and receivables	(98,972)	(97,968)
		21,263,407	24,840,038
投資證券	Investment securities	2,437,573	5,614,336
其他投資	Other investments	-	-
商業、設備及投資物業	Property, plant and equipment and investment properties	44,693	48,324
總資產	TOTAL ASSETS	45,221,797	38,690,441
負債	Liabilities		
銀行同業的存款及結餘	Deposits and balances from banks	18,085,678	7,468,780
客戶存款	Deposits from customers		
活期存款及往来帳戶	Demand deposits and current accounts	4,008,673	6,204,710
儲蓄存款	Savings deposits	-	-
定期存款及通知存款	Time, call and notice deposits	2,602,600	1,790,284
		7,551,269	6,042,944
預付商外辦事處金額	Amount due to overseas offices	16,183,607	21,819,728
已發行存款證	Certificates of deposit issued	650,462	400,000
已發行債券	Issued debt securities	-	60,000
其他帳項	Other liabilities	1,741,781	1,078,991
負債	Provisions	-	-
總負債	TOTAL LIABILITIES	45,221,797	38,690,441



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損益結表附加資料

III. Additional Profit and Loss Information

	Figures in HKD thousand	2016-06-30	2015-06-30
收入及佣金收入	Fees and commission income	68,983	63,256
用及佣金支出	Fees and commission expenses	(14,098)	(14,075)
用及佣金收入淨額	Net fees and commission income	54,885	49,181

資產負債表附加資料

IV. Additional Balance Sheet Information

	Figures in HKD thousand	2016-06-30	2015-12-31
減值貸款及其他應收款項	1) Provision for impaired loans and receivables		
- 總合減值損失	- Collective provisions		
- 客戶貸款特殊性損失	- Specific provisions for loans and advances to customers	98,072	97,856
		98,072	97,856
特殊性損失是由分行入帳而總行則作出集團性的綜合減值損失。	Specific provisions were made at the branch level whereas collective impairment is assessed and recorded at Head Office for the whole Natixis group.		
減值貸款	2) Impaired loans and advances to customers	2016-06-30	2015-12-31
個別已作出減值決定之客戶貸款數額	- amount of impaired loans and advances to customers which are individually determined to be impaired	130,644	135,082
就該等貸款所撥出特殊損失的數額	- amount of specific provisions made for such loans and advances	88,072	97,956
該等貸款所作之特殊性後續已考慮之抵押品價值	- value of collateral which has been taken into account in respect of such loans and advances to which the specific provisions relate	0	4,393
該等貸款佔客戶貸款總額的百分比	- percentage of such loans and advances to total amount of loans and advances to customers	0.66%	0.57%
特殊性損失已計及該等貸款的抵押品價值。	Specific provision were made after taking into account the value of collateral in respect of such loans and advances.		



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IV. Additional Balance Sheet Information (Continued)

I. 資產負債表附註資料(續)

金額千元	Figures in HKD thousand	2016-06-30	2015-12-31
1) 逾期客戶貸款	3) Overdue loans and advances to customers		
客戶貸款的逾期並已逾期：	Gross amount of loans and advances to customers which have been overdue for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	130,844	130,889
- 6個月以上至1年	more than 6 months but not more than one year	-	-
- 1年以上	more than one year	<u>130,844</u>	<u>130,889</u>
逾期客戶貸款佔客戶貸款總額的百分比,並已逾期	Percentage of total amount of loans and advances to customers which have been overdue for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	0.00%	0.00%
- 6個月以上至1年	more than 6 months but not more than one year	0.65%	0.00%
- 1年以上	more than one year	<u>0.65%</u>	<u>0.00%</u>
特殊撥備金的數額已計及該等貸款	Amount of specific provisions made on such overdue loans and advances for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	97,856
- 6個月以上至1年	more than 6 months but not more than one year	<u>98,072</u>	<u>97,956</u>
- 1年以上	more than one year	<u>98,072</u>	<u>97,956</u>
有擔保證貸款所持的抵押品的最新估價市值	Market value of collateral held against the covered portion of overdue loans and advances		
有擔保證貸款	Covered portion of overdue loans and advances	130,844	130,889
無擔保證貸款	Uncovered portion of overdue loans and advances	<u>130,844</u>	<u>130,889</u>
2) 經重組客戶貸款不包括逾期超過三個月以上的貸款	4) Rescheduled loans and advances to customers, excluding those which have been overdue for more than 3 months		
該等貸款佔客戶貸款總額的百分比	Percentage of such loans and advances to total amount of loans and advances to customers	0.00%	0.00%
各報告日期,本分行均無任何給予銀行同業之現值,或解重組貸款。	The branch did not have any impaired, overdue or rescheduled loans and advances to banks at both reporting dates.		
3) 逾期的其他資產(包括貿易應收款及債務證券)並已逾期	5) Overdue other assets (including trade bills and debt securities) which have been overdue for		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	-	-
- 1年以上	more than one year	<u>-</u>	<u>-</u>
4) 持有收回之資產的數額	6) Amount of repossessed assets held		
收回之資產會以成本價或可變現淨值入帳。	The repossessed assets are booked under the lowest cost or net realizable value.		
I. 資產負債表以外的項目	V. Off-Balance Sheet Exposures		
金額千元	Figures in HKD thousand	2016-06-30	2015-12-31
1) 金融負債及承擔	Contingent liabilities and commitments		
直接信貸替代項目	Direct credit substitutes	513,107	69,572
與交易有關的或然項目	Transaction-related contingencies	14,718	14,719
與貿易有關的或然項目	Trade-related contingencies	3,155,557	2,073,770
與發行及承認式包銷安排	Note issuance and revolving underwriting facilities	-	-
其他承擔	Other commitments	28,769,617	22,417,066
遠期財物開存款	Forward forward deposits placed	<u>124,151</u>	<u>24,676,127</u>
2) 衍生工具	Derivative transactions		
衍生工具名義金額	Notional amounts of derivatives transactions		
匯率合約	Exchange rate-related contracts	10,248,829	17,408,358
利率合約	Interest rate contracts	-	100,000
其他	Others	<u>10,248,829</u>	<u>17,508,359</u>
衍生工具公允價值	Fair value of derivative transactions		
匯率合約	Exchange rate-related contracts	(21,465)	14,362
利率合約	Interest rate contracts	-	18
其他	Others	<u>(21,465)</u>	<u>14,380</u>

Fair value has not taken into account the effect of valid bilateral netting agreements.



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VI. Segmental Information

I. 分類資料

			2016-06-30	2015-12-31	
I 按行業分類	1) By industry sector				
			HKD'000	HKD'000	
			抵押品佔客戶 貸款之百分比 % of loans and advances covered by collateral	抵押品佔客戶 貸款之百分 比 % of loans and advances covered by collateral	
按行業分類的客戶貸款總額	Gross loans and advances to customers by industry sector				
在香港使用的貸款	Loans and advances for use in Hong Kong				
工商金融	Industrial, commercial and financial:				
- 物業發展	- Property development	1,215,767	0.0%	1,428,627	0.0%
- 物業投資	- Property investment	-	-	1,550,080	0.0%
- 金融企業	- Financial concerns	-	-	-	-
- 股票經紀	- Stockbrokers	776,946	0.0%	700,531	0.0%
- 批發及零售業	- Wholesaler and retail trade	588,848	0.7%	601,435	0.6%
- 飯店及餐飲業	- Manufacturing	-	-	-	-
- 運輸及運輸設備	- Transport and transport equipment	-	-	-	-
- 娛樂活動	- Recreational activities	369,025	0.0%	369,383	0.0%
- 資訊科技	- Information technology	1,651,707	42.9%	1,370,128	50.2%
- 電力及氣體燃料	- Electricity and gas	2,793,402	0.0%	3,544,147	0.0%
- 其他	- Others	-	-	-	-
個人	Individuals:				
- 購買「居者有其屋計劃」、「私人樓價參與計劃」和「租者越其屋計劃」 楼宇的貸款或其後其他的相關計劃	- loans for the purchase of flats in the Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme or their respective successor schemes;	-	-	-	-
- 購買其他住宅物業的貸款	- loans for the purchase of other residential properties	-	-	-	-
- 信用卡貸款	- credit card advances	-	-	-	-
- 其他	- others	-	-	-	-
貿易融資	Trade finance				
在香港以外使用的貸款	Loans and advances for use outside Hong Kong				
		HKD'000	HKD'000		
		2016-06-30	2015-12-31		
I 按區域分類	2) By geographical areas				
(a) 按國家或區域分類的客戶貸款總額	(a) Gross amount of loans and advances to customers by countries or geographical areas:				
- 香港	- Hong Kong	7,222,889	8,257,217		
- 中國	- China	2,680,453	3,019,044		
- 澳洲	- Australia	3,064,282	4,625,073		
- 其他	- Others	6,788,836	5,882,188		
		<u>19,766,440</u>	<u>23,884,407</u>		
(b) 按國家或區域分類的逾期客戶貸款總額	(b) Overdue loans and advances to customers by countries or geographical areas:				
- 開曼群島	- Cayman Islands	130,844	130,844		
		<u>130,844</u>	<u>130,844</u>		
(c) 按國家或區域分類已作個別減值客戶的貸款	(c) Impaired loans and advances to customers which are individually determined to be impaired, by countries or geographical areas:				
- 中國	- China	-	4,393		
- 香港	- Hong Kong	130,844	130,844		
- 開曼群島	- Cayman Islands	130,844	130,844		
		<u>130,844</u>	<u>130,844</u>		



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3) 國際債權

已確認之風險轉移影響後，佔本銀行10%或以上之國際債權，按交易對手之所在地位及類別分類之國際債權分析如下。

3) International Claims

Breakdown of the international claims by countries that constitutes 10% or more of the total international claim, according to the location of the counterparties and the type of counterparties after taking into account of transfer of risk.

		其他非銀行私人機構					
		銀行	公營機構	其他非銀行私 人機構		其他	總計
				Non-bank financial institutions	Non-financial private sector		
		Banks	Official sector	HKD Million	HKD Million	HKD Million	HKD Million
	<u>As of 2016-06-30</u>						
<u>2016年6月30日</u>							
發展國家，其中 法國	Developed countries of which France	16,980	-	-	36	-	17,016
發展中亞太區，其中 中國	Developing Asia-Pacific of which China	3,720	-	-	4,966	-	8,708
總計	Total	20,700	-	-	5,024	-	25,724
		其他非銀行私人機構					
		銀行	公營機構	其他非銀行私 人機構		其他	總計
				Non-bank financial institutions	Non-financial private sector		
	<u>As of 2015-12-31</u>	Banks	Official sector	HKD Million	HKD Million	HKD Million	HKD Million
<u>2015年12月31日</u>							
發展國家，其中 法國	Developed countries of which France	8,117	-	-	127	-	8,244
發展中亞太區，其中 中國	Developing Asia-Pacific of which China	2,594	-	-	7,220	-	8,814
總計	Total	8,711	-	-	7,347	-	16,058



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VII. Non-bank Mainland Exposures

I. 國內非銀行的風險額

幣百萬元	Figures in HKD million	as of 2016-06-30		
		資產負債表內的風險額 On-balance Sheet Exposure	或有風險 Off-balance Sheet Exposure	總計 Total
交易對手的類別				
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	5,987	12,434	18,421
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	388	-	388
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	1,207	51	1,258
4 其他中央政府持有的實體沒有報告在上述第1項	4 Other entities of central government not reported in item 1 above	-	-	-
5 其他地方政府持有的實體沒有報告在上述第2項	5 Other entities of local governments not reported in item 2 above	155	-	155
6 中華人民共和國國民居住中國內地以外或其他實體成立於中國內地以外地區而信 貸用予中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	13	2	15
7 其他交易對手而本分行認為是國內非銀行的風險額	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	441	309	750
總計	Total	8,169	12,786	20,955
總計扣除報備	Total assets after provision	45,222		
資產負債表內的風險額佔總資產之百分比	On-balance sheet exposures as percentage of total assets	18.06%		
 (歷史)				
		as of 2015-12-31		
		資產負債表內的風險額 On-balance Sheet Exposure	或有風險 Off-balance Sheet Exposure	總計 Total
交易對手的類別				
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	8,276	3,293	11,569
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	-	-	-
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	2,415	252	2,667
4 其他中央政府持有的實體沒有報告在上述第1項	4 Other entities of central government not reported in item 1 above	-	-	-
5 其他地方政府持有的實體沒有報告在上述第2項	5 Other entities of local governments not reported in item 2 above	427	-	427
6 中華人民共和國國民居住中國內地以外或其他實體成立於中國內地以外地區而信 貸用予中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	16	-	16
7 其他交易對手而本分行認為是國內非銀行的風險額	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	1,097	136	1,233
總計	Total	12,231	3,681	15,912
總計扣除報備	Total assets after provision	38,690		
資產負債表內的風險額佔總資產之百分比	On-balance sheet exposures as percentage of total assets	31.61%		

III. 貨幣風險

VII. Currency Risk

幣百萬元	Figures in HKD million	The net position in a particular foreign currency where it constitutes 10% or more of the total net position in all foreign currencies.					
		美元 USD	澳元 AUD	日圓 JPY	歐元 EUR	人民幣 CNY	新加坡元 SGD
現貨資產	Spot assets	30,831	2,850	1,701	3,916	230	1,498
現貨負債	Spot liabilities	(24,991)	(7,556)	(166)	(2,601)	(510)	(36,204)
遠期買入	Forward purchases	6,663	5,885	-	-	427	14,446
遠期賣出	Forward sales	(12,672)	(1,140)	(1,509)	(915)	(140)	(2,980)
掉期盤淨額	Net options position	-	-	-	-	-	-
長(短)盤淨額	Net long (or net short) position	(69)	10	6	40	7	8
結構性倉位淨額	Net structural position	-	-	-	-	-	-
 (歷史)							
as of 2015-12-31							
美元 USD	澳元 AUD	日圓 JPY	歐元 EUR	人民幣 CNY	總計 Total		
現貨資產	Spot assets	19,170	5,052	3,346	4,696	651	33,754
現貨負債	Spot liabilities	(22,594)	(3,881)	(1,141)	(4,652)	(10)	(32,356)
遠期買入	Forward purchases	10,387	1,605	644	-	228	12,642
遠期賣出	Forward sales	(7,045)	(3,274)	(2,839)	-	(1,092)	(14,260)
掉期盤淨額	Net options position	-	-	-	-	-	-
長(短)盤淨額	Net long (or net short) position	(63)	2	10	44	(3)	(10)
結構性倉位淨額	Net structural position	-	-	-	-	-	-



法國外資銀行 香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書截至二零一六年六月三十日止

KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 30 JUNE 2016

4. 液動性

IX. Liquidity

5. 比率

Figures in percentage

2016-06-30

2015-06-30

定期平均流動性維持比率

Average liquidity maintenance ratio for the period

47.02%

43.37%

法國外資銀行香港分行根據施行和由香港金融管理局發出的監管政策
局規 (LM-2) 《價值的貨物真金風險管理系統及營運指標》之全球
資金和流動資金風險的框架下管理流動資本。Natixis SA Hong Kong Branch manages its liquidity under the global funding and liquidity risk framework set at head-office level and
the local regulatory requirement set forth by the Hong Kong Monetary Authority in Supervisory Policy Manual LM-2, Sound Systems and
Controls for Liquidity Risk Management.定期監測現金預測、流動資金缺口以及資產負債表內按貨幣和/or資金來源
分風險承擔。法國外資銀行香港分行之財資委員會本地資產負債管理委員會
監督下管理流動資金風險。Cash flow projection, liquidity gaps as well as balance sheet exposures by currency and/or sources of funding are being monitored
on a daily basis. Natixis SA Hong Kong Branch Treasury manages the liquidity risk under the oversight of the local Assets & Liabilities
Management Committee.

6. 薪酬制度披露

X. Remuneration System

根據由香港金融管理局發出的監管政策手冊 (CG-5) 《價值的薪酬制度指引》
第3款，法國外資銀行香港分行符合指引要求，並已採用進行之薪酬制度。Pursuant to section 3 of Supervisory Policy Manual (CG-5) Guidelines on a sound remuneration system issued by Hong Kong
Monetary Authority, Natixis Hong Kong Branch complies with the requirement and has adopted the remuneration system of Natixis,
Head Office.銀行之薪酬制度在法國外資銀行2015年註冊文件第2.4節
「法國外資銀行的補償政策」披露。

The Bank's remuneration system is disclosed in section 2.4 "Natixis Compensation Policy" of Natixis registration document 2015.

7. 資料 - 銀行資料 (綜合數字)

Section B - Bank Information (Consolidated Basis)

2016-06-30

2015-12-31

資本及資本充足比率

I. Capital and Capital Adequacy

Capital Adequacy Ratio

15.0%

14.3%

The capital adequacy ratio as of 31 December 2015 and 30 June 2016 have been calculated in accordance
with the Capital Requirements Directive rules/ Basel 3 rules.

2016-06-30

2015-12-31

百萬歐元

百萬歐元

EUR Million

EUR Million

Shareholders' funds

18,784

19,160

股東資金餘額

II. Other financial information

2016-06-30

2015-12-31

百萬歐元

百萬歐元

EUR Million

EUR Million

Total assets
Total liabilities
Total loans and advances
Total customer deposits

634,882

600,257

516,118

481,097

198,376

170,651

84,710

64,080

2016-06-30

2015-06-30

百萬歐元

百萬歐元

EUR Million

EUR Million

Pre-tax profits

970

1,357

財稅前盈利

Total loans and advances include loans and advances to banks and customers less provisions.

貸款包括貸款予銀行同業及客戶減去呆賬。



法國外資銀行 香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書截至二零一六年六月三十日止

KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 30 JUNE 2016

由總裁遞交披露方來的聲明

根據法國外資銀行香港分行截至二零一六年六月三十日
主要財務資料披露聲明書呈覽，茲證明這份聲明書在
有關茲項上，已遵從<銀行業(披露)規則>，並且就本人所知
相信，乃真實無欺，亦不具誤導成份。

Chief Executive's Declaration of Compliance

We have pleasure in presenting the Key Financial Information Disclosure Statement of Natixis, Hong Kong Branch for the period ended 30 June 2016. We confirm that the Disclosure Statement complies in all material respects with the Banking (Disclosure) Rules and, to the best of my knowledge and belief, it is not false or misleading.

Alain Gallois
Chief Executive
Hong Kong Branch

30 September 2016

In Gallois
歐德凱
香港分行

二零一六年九月三十日