



**Vice President, Infrastructure & Energy Finance  
Natixis Australia Pty Limited**

Natixis, a leading global infrastructure & Energy financier is looking for a Vice President to join the Infrastructure & Energy Finance team, within the Real Asset business.

You will be joining a team of experienced infrastructure and energy finance professionals focusing on low carbon and data related infrastructure as well as other traditional infrastructure sub-sectors such as transport, social and natural resources. You will gain exposure to a variety of markets, products and clients in the infrastructure & energy industries. The role will require strong analytical, communication and collaborative working capabilities. You will assist in the origination and execution of infrastructure and energy finance transactions and in developing relationships with clients.

Based in Sydney, the role also involves working closely with teams across Singapore, Hong Kong, Tokyo, London, Paris and New York.

**Position description and key responsibilities**

- Taking a leading role in the end-to-end execution and syndication of infrastructure & energy financing transactions - including the obtaining of all internal approvals, completion of due diligence, financial modelling, documentation and syndication processes
- Assisting Directors in evaluating opportunities and conducting industry research across infrastructure & energy sub-sectors – with a strong focus on energy transition
- Maintaining and developing relationships with potential and existing clients and internal stakeholders such as credit risk, syndication, and portfolio management
- Preparing client action plans, pitches, budgets and other strategic activities
- Working closely with product partners within Natixis as appropriate (e.g. M&A advisory, DCM, Global Markets, hedging, trade and treasury)

**Opportunity**

- Work directly with highly experienced infrastructure and energy finance professionals as well as Australian and international senior management
- Be part of a leading global financial institution focused on energy transition, and all other infrastructure and energy financing

**Job Specification or Qualifications**

**Essential experience and skills:**

- A genuine interest & proven track record in infrastructure & energy sectors with a strong emphasis on financing
- Comfortable working in a fast-paced, collaborative team environment



- Ability to work under pressure and to tight deadlines to meet client demands with a proactive positive attitude
- Strong communication skills – both written and verbal – with ability to work with clients and internal stakeholders across different cultures and time-zones
- Strong analytical capabilities
- Ability to learn quickly on the job, take strong initiative and responsibility for assigned projects and tasks
- Proficiency in Microsoft Excel and PowerPoint as well as familiarity with online tools

**Qualifications:**

- Degree educated - finance, law, economics or business
- At least 5-years' experience in finance, with track record of deal execution including documentation and financial modeling capabilities
- Have working rights in Australia

**Personal Attributes**

- Dedicated, curious, dynamism, maturity, strong communication skills, committed
- Self-motivated and proactive with an outcome-focused approach
- Independent thinker in a small team environment
- Team player / collegiate personality

**Employment:** Full-time employee in Australia

**Contact:** [Please email a short CV to [becky.so@natixis.com](mailto:becky.so@natixis.com) / [denise.lam@natixis.com](mailto:denise.lam@natixis.com) ]