



**Senior Associate, Infrastructure Finance  
Natixis Australia Pty Limited**

Natixis, a leading global infrastructure financier is looking for a Senior Associate to join the Infrastructure Finance team.

You will be joining a team of experienced infrastructure and project finance professionals focusing on renewables, environment infrastructure, data related infrastructure as well as other traditional infrastructure sub-sectors. You will gain exposure to a variety of markets, products and clients in the infrastructure industry. The role will require strong analytical, communication and collaborative working capabilities. You will assist in the origination and execution of infrastructure and project finance transactions and in developing relationships with clients.

Based in Sydney, the role also involves working closely with teams across Singapore, Hong Kong, Tokyo, London, Paris and New York.

Natixis – IJ Global 2019:

- **#2 Project Finance MLA in Telecoms Globally**
- **#4 Project Finance MLA in Renewables Globally**
- **#7 Global MLA in Project Finance**

**Position description and key responsibilities**

- Taking a key role in the origination, execution and syndication of infrastructure project financing transactions - including the obtaining of all internal approvals, completion of due diligence, financial modelling, documentation and syndication processes
- Assisting in evaluating opportunities and conducting industry research across infrastructure sub-sectors
- Maintaining and developing relationships with potential and existing clients and internal stakeholders such as risk, credit, distribution and portfolio
- Preparing client action plans, pitches, budgets and other strategic activities
- Working closely with other product partners within Natixis as appropriate (e.g. M&A advisory, DCM, hedging, trade and treasury)

**Opportunity**

- Work directly with highly experienced infrastructure and project finance professionals as well as Australian and international senior management
- Be part of a leading global financial institution focused on energy transition, telecommunications and all other infrastructure and project financing

**Job Specification or Qualifications**

**Essential experience and skills:**

- A genuine interest in infrastructure and how it is financed, including project financing



- Comfortable working in a fast-paced, collaborative team environment
- Ability to work under pressure and to tight deadlines with a pro-active positive attitude
- Strong communication skills – both written and verbal – with ability to work with clients and internal stakeholders across different cultures and time-zones
- Strong analytical capabilities
- Ability to learn quickly on the job, take strong initiative and responsibility for assigned projects and tasks.
- Proficiency in Microsoft Excel and PowerPoint as well as familiarity with online tools
- Advisory experience would be viewed favourably.

**Qualifications:**

- Degree educated - finance, law, economics or business
- Vice President at least 5-years' experience, Associate 2 to 3 years' experience - in each case with a focus on finance and ideally project finance / infrastructure
- Have working rights in Australia

**Personal Attributes**

- Dedicated, hard worker, dynamism, maturity, communication skills, committed
- Self-motivated and proactive approach
- Independent thinker in a small team environment
- Team player / collegiate personality

**Employment:** Full-time employee in Australia

**Contact:** Please email a short CV to [Natixis](#)