

法國外貿銀行
香港分行

NATIXIS
HONG KONG BRANCH

主要財務資料披露聲明書
二零一七年六月三十日

KEY FINANCIAL INFORMATION
DISCLOSURE STATEMENTS
AS AT 30 JUNE 2017

法國外資銀行 香港分行

NATIXIS
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主要財務資料披露聲明書截至二零一七年六月三十日止

KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 30 JUNE 2017

甲部份 - 分行資料

Section A - Branch Information

I. 損益結算表

I. Profit and Loss

港幣千元	Figures in HKD thousand	2017-06-30	2016-06-30
淨利息收入	Net interest income		
利息收入	Interest income	455,394	288,868
利息支出	Interest expense	(313,325)	(203,041)
		142,069	85,827
其他營運收入	Other operating income		
指定以公允價值列賬之金融工具之淨溢利/(虧損)	Net gains/(losses) on fair value change of financial instruments designated at fair value through profit or loss	-	-
外匯買賣收益/(虧損)淨額	Gains less losses arising from trading in foreign currencies	27,358	1,887
持作買賣用途之證券交易收益/(虧損)淨額	Gains less losses on securities held for trading purposes	-	-
其他買賣交易收益/(虧損)淨額	Gains less losses from other trading activities	-	-
費用及佣金收入淨額	Net fees and commission income	85,298	54,885
其他	Others	1,026,004	727,738
		1,138,660	784,510
營運支出	Operating expenses		
人事費用	Staff expenses	(369,530)	(253,280)
租金	Rental expenses	(32,788)	(28,360)
其他開支	Other expenses	(120,908)	(207,052)
其他準備金支出淨額	Other net charge on provisions	-	-
		(523,226)	(488,692)
扣除準備金前的經營溢利	Operating profit before provisions	757,503	381,645
貸款及其他應收減值虧損回撥	Reversal of impairment losses and provisions for impaired loans and receivables	2,309	-
經營溢利	Operating profit	759,812	381,645
出售物業、設備及投資物業收益/(虧損)淨額	Gains less losses from the disposal of property, plant and equipment and investment properties	-	(4)
稅前溢利	Profit before taxation	759,812	381,641
稅項支出	Tax expenses	(119,375)	(58,446)
除稅後溢利	Profit after taxation	640,437	323,195

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港幣千元	Figures in HKD thousand	2017-06-30	2016-12-31
II. 資產負債表	II. Balance Sheet		
資產	Assets		
現金及在銀行同業的存款	Cash and balances with banks	7,957,354	5,427,303
在銀行同業，並於1至12個月內到期的存款	Placements with banks which have a residual contractual maturity of more than one month but not more than 12 months	850,419	1,416,530
存放於海外辦事處金額	Amount due from overseas offices	17,247,642	15,017,104
貿易票據	Trade bills	1,424,912	1,041,544
持有的存款證	Certificates of deposit held	3,049,624	2,140,122
持作買賣用途之證券	Securities held for trading purposes	-	-
貸款及其他應收賬目	Loans and receivables		
客戶貸款	Loans and advances to customers	25,312,845	16,758,313
給予銀行同業的貸款	Loans and advances to banks	-	-
其他帳項	Other accounts	2,238,745	1,281,384
減值貸款及其他應收撥備	Provisions for impaired loans and receivables	-	(119,559)
		27,551,590	17,920,138
投資證券	Investment securities	709,001	2,146,013
其他投資	Other investments	-	-
物業、設備及投資物業	Property, plant and equipment and investment properties	45,190	43,639
總資產	TOTAL ASSETS	58,835,732	45,152,393
負債	Liabilities		
銀行同業的存款及結餘	Deposits and balances from banks	11,567,968	14,274,277
客戶存款	Deposits from customers		
活期存款及往來帳戶	Demand deposits and current accounts	5,685,606	2,043,767
儲蓄存款	Savings deposits	-	-
定期存款及通知存款	Time, call and notice deposits	2,498,097	5,786,428
		8,073,703	7,830,195
結欠海外辦事處金額	Amount due to overseas offices	34,081,419	19,581,935
已發行存款證	Certificates of deposit issued	1,320,000	643,740
已發行債券	Issued debt securities	-	-
其他帳項	Other liabilities	3,792,642	2,822,246
撥備	Provisions	-	-
總負債	TOTAL LIABILITIES	58,835,732	45,152,393

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III. 損益結算表附加資料

III. Additional Profit and Loss Information

港幣千元	Figures in HKD thousand	2017-06-30	2016-06-30
費用及佣金收入	Fees and commission income	136,945	68,983
費用及佣金支出	Fees and commission expenses	(51,647)	(14,098)
費用及佣金收入淨額	Net fees and commission income	<u>85,298</u>	<u>54,885</u>

IV. 資產負債表附加資料

IV. Additional Balance Sheet Information

港幣千元	Figures in HKD thousand	2017-06-30	2016-12-31
1) 減值貸款及其他應收撥備	1) Provision for impaired loans and receivables		
- 綜合減值撥備	- Collective provisions	-	-
- 客戶貸款特殊性撥備	- Specific provisions for loans and advances to customers	-	119,559
		<u>-</u>	<u>119,559</u>

特殊性撥備是由分行入賬而總行則作出集團性的綜合減值撥備。

Specific provisions were made at the branch level whereas collective impairment is assessed and recorded at Head Office for the whole Natixis group.

2) 減值貸款	2) Impaired loans and advances to customers	2017-06-30	2016-12-31
個別已作出減值決定之客戶貸款數額	- amount of impaired loans and advances to customers which are individually determined to be impaired	-	130,760
就該等貸款所撥出特殊撥備的數額	- amount of specific provisions made for such loans and advances	-	119,559
該等貸款所作之特殊性撥備已考慮之抵押品總額	- value of collateral which has been taken into account in respect of such loans and advances to which the specific provisions relate	-	6,418
該等貸款佔客戶貸款總額的百分比	- percentage of such loans and advances to total amount of loans and advances to customers	-	0.78%

特殊撥備金已計及該等貸款的抵押品價值。

Specific provision were made after taking into account the value of collateral in respect of such loans and advances.

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IV. Additional Balance Sheet Information (Continued)

IV. 資產負債表附加資料(續)

港幣千元	Figures in HKD thousand	2017-06-30	2016-12-31
3) 逾期客戶貸款	3) Overdue loans and advances to customers		
客戶貸款的總額並已逾期:	Gross amount of loans and advances to customers which have been overdue for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	-	130,760
- 1年以上	more than one year	-	130,760
逾期客戶貸款佔客戶貸款總額的百分比,並已逾期	Percentage of total amount of loans and advances to customers which have been overdue for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	0.00%	0.00%
- 6個月以上至1年	more than 6 months but not more than one year	0.00%	0.00%
- 1年以上	more than one year	0.00%	0.78%
特殊撥備金的數額已計及該等貸款	Amount of specific provisions made on such overdue loans and advances for :		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	-	119,559
- 1年以上	more than one year	-	119,559
有擔保逾期貸款所持的抵押品的最新估計市值	Market value of collateral held against the covered portion of overdue loans and advances	-	6,418
有擔保逾期貸款	Covered portion of overdue loans and advances	-	124,342
無擔保逾期貸款	Uncovered portion of overdue loans and advances	-	130,760
4) 經重組客戶貸款不包括逾期超過三個月以上的貸款	4) Rescheduled loans and advances to customers, excluding those which have been overdue for more than 3 months		
該等貸款佔客戶貸款總額的百分比	Percentage of such loans and advances to total amount of loans and advances to customers	0.00%	0.00%
在兩個報告日期,本分行均無任何給予銀行同業之已減值、逾期或重組貸款。	The branch did not have any impaired, overdue or rescheduled loans and advances to banks at both reporting dates.		
5) 逾期的其他資產(包括貿易票據及債務證券)並已逾期	5) Overdue other assets (including trade bills and debt securities) which have been overdue for		
- 3個月以上至6個月	more than 3 months but not more than 6 months	-	-
- 6個月以上至1年	more than 6 months but not more than one year	-	-
- 1年以上	more than one year	-	-
6) 持有收回之資產的數額	6) Amount of repossessed assets held		
收回之資產會以成本價或可變現淨值入帳。	The repossessed assets are booked under the lowest cost or net realizable value.		

V. 資產負債表以外的項目

V. Off-Balance Sheet Exposures

港幣千元	Figures in HKD thousand	2017-06-30	2016-12-31
或然負債及承擔	Contingent liabilities and commitments		
直接信貸替代項目	Direct credit substitutes	1,201,265	598,496
與交易有關的或然項目	Transaction-related contingencies	14,719	14,719
與貿易有關的或然項目	Trade-related contingencies	3,358,839	4,877,778
票據發行及循環式包銷安排	Note issuance and revolving underwriting facilities	-	-
其他承擔	Other commitments	27,137,165	32,072,025
逾期有期存款	Forward forward deposits placed	156,107	1,550,900
		31,868,095	39,113,918
衍生工具	Derivative transactions		
衍生工具名義金額	Notional amounts of derivatives transactions		
匯率衍生合約	Exchange rate-related derivative contracts	29,756,524	15,276,925
利率衍生合約	Interest rate derivative contracts	784,220	1,045,867
其他	Others	-	-
		30,540,744	16,322,792
衍生工具公平價值	Fair value of derivative transactions		
匯率衍生合約	Exchange rate-related derivative contracts	2,329	(42,540)
利率衍生合約	Interest rate derivative contracts	92	(135)
其他	Others	-	-
		2,421	(42,675)

公平價值並未計入雙邊淨額結算安排的影響。

Fair value has not taken into account the effect of valid bilateral netting agreements.

VI. 分類資料

VI. Segmental Information

		2017-06-30		2016-12-31	
		港幣千元	抵押品佔客戶 貸款之百分比	港幣千元	抵押品佔客戶 貸款之百分比
		HKD'000	% of loans and advances covered by collateral	HKD'000	% of loans and advances covered by collateral
1) 按行業分類	1) By industry sector				
按行業分類的客戶貸款總額	Gross loans and advances to customers by industry sector				
在香港使用的貸款	Loans and advances for use in Hong Kong				
工商金融	Industrial, commercial and financial:				
- 物業發展	- Property development	917,219	0.0%	1,214,991	0.0%
- 物業投資	- Property investment	-	-	-	-
- 金融企業	- Financial concerns	195,134	0.0%	-	-
- 股票經紀	- Stockbrokers	-	-	-	-
- 批發及零售業	- Wholesale and retail trade	585,401	0.0%	581,588	0.0%
- 製造業	- Manufacturing	-	-	142,683	2.2%
- 運輸及運輸設備	- Transport and transport equipment	-	-	-	-
- 娛樂活動	- Recreational activities	-	-	-	-
- 資訊科技	- Information technology	-	-	-	-
- 電力及氣體燃料	- Electricity and gas	847,841	73.1%	1,068,057	60.0%
- 其他	- Others	3,137,219	0.0%	1,182,805	0.0%
個人	Individuals:				
- 購買「居者有其屋計劃」、 「私人機構參建屋計劃」和「租者置其屋計劃」 樓宇的貸款或後其他的相關計劃	- loans for the purchase of flats in the Home Ownership Scheme, Private Sector Participation Scheme and Tenants Purchase Scheme or their respective successor schemes;	-	-	-	-
- 購買其他住宅物業的貸款	- loans for the purchase of other residential properties	-	-	-	-
- 信用卡貸款	- credit card advances	-	-	-	-
- 其他	- others	-	-	-	-
貿易融資	Trade finance	966,377	5.4%	692,895	3.9%
在香港以外使用的貸款	Loans and advances for use outside Hong Kong	18,663,654	9.0%	11,875,294	14.5%
		<u>25,312,845</u>	<u>9.3%</u>	<u>16,758,313</u>	<u>14.3%</u>
		2017-06-30		2016-12-31	
		港幣千元		港幣千元	
		HKD'000		HKD'000	
2) 按區域分類	2) By geographical areas				
(a) 按國家或區域分類的客戶貸款總額	(a) Gross amount of loans and advances to customers by countries or geographical areas				
- 香港	- Hong Kong	10,457,609		4,554,358	
- 澳洲	- Australia	7,505,487		6,653,314	
- 其他	- Others	<u>7,349,749</u>		<u>5,550,641</u>	
		<u>25,312,845</u>		<u>16,758,313</u>	
(b) 按國家或區域分類的逾期客戶貸款總額	(b) Overdue loans and advances to customers by countries or geographical areas				
- 開曼群島	- Cayman Islands	-		130,760	
		-		<u>130,760</u>	
(c) 按國家或區域分類已作個別減值客戶的貸款	(c) Impaired loans and advances to customers which are individually determined to be impaired, by countries or geographical areas				
- 開曼群島	- Cayman Islands	-		130,760	
		-		<u>130,760</u>	

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3) 國際債權

已確認之風險轉移影響後，佔本銀行10%或以上之國際債權，按交易對手之所在地及類別分類之國際債權分析如下。

3) International Claims

Breakdown of the international claims by countries that constitutes 10% or more of the total international claim, according to the location of the counterparties and the type of counterparties after taking into account of transfer of risk.

		其他非銀行私人機構				
		銀行	公營機構	其他非銀行財	其他非銀行私	總計
				務機構	人機構	
		Banks	Official sector	Non-bank financial institutions	Non-financial private sector	Total
港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million		
<u>2017年6月30日</u>	<u>As of 2017-06-30</u>					
發展國家，其中 澳洲 法國	Developed countries of which Australia of which France	243 19,908	- -	6 -	7,341 16	7,590 19,924
發展中亞太區，其中 中國	Developing Asia-Pacific of which China	3,681	-	-	6,167	9,848
總計	Total	23,832	-	6	13,524	37,362

		其他非銀行私人機構				
		銀行	公營機構	其他非銀行財	其他非銀行私	總計
				務機構	人機構	
		Banks	Official sector	Non-bank financial institutions	Non-financial private sector	Total
港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million	港幣百萬元 HKD Million		
<u>2016年12月31日</u>	<u>As of 2016-12-31</u>					
發展國家，其中 澳洲 法國	Developed countries of which Australia of which France	1 16,071	- -	6 -	6,411 3	6,418 16,074
發展中亞太區，其中 中國	Developing Asia-Pacific of which China	3,255	-	-	1,506	4,761
總計	Total	19,327	-	6	7,920	27,253

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VII. Non-bank Mainland Exposures

VII. 國內非銀行的風險類

港幣百萬元	Figures in HKD million	as of 2017-06-30		總計 Total
		資產負債表內 的風險類 On-balance Sheet Exposure	或有負債 Off-balance Sheet Exposure	
交易對手的類別	Types of counterparties			
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	8,011	5,255	13,266
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	519	107	626
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	912	1,723	2,635
4 其他中央政府持有的實體沒有報告在上述第 1 項	4 Other entities of central government not reported in item 1 above	246	-	246
5 其他地方政府持有的實體沒有報告在上述第 2 項	5 Other entities of local governments not reported in item 2 above	-	-	-
6 中華人民共和國國民居住在中國內地以外或其他實體成立於中國內地以外地區而信貸用於中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	30	65	95
7 其他交易對手而獲本分行認為是國內非銀行的風險類	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	693	546	1,239
總計	Total	10,411	7,696	18,107
總計扣除撥備	Total assets after provision	58,836		
資產負債表內的風險類佔總資產之百分比	On-balance sheet exposures as percentage of total assets	17.69%		
		as of 2016-12-31		
		資產負債表內 的風險類 On-balance Sheet Exposure	或有負債 Off-balance Sheet Exposure	總計 Total
交易對手的類別	Types of counterparties			
1 中央政府、中央政府擁有的實體和其子公司和合資企業	1 Central government, central government-owned entities and their subsidiaries and joint ventures (JVs)	1,573	12,314	13,887
2 地方政府、當地政府擁有的實體及其子公司和合資企業	2 Local governments, local government-owned entities and their subsidiaries and JVs	377	115	492
3 中華人民共和國國民居住在中國大陸或其他實體成立於中國大陸和其子公司和合資企業	3 PRC nationals residing in Mainland China or other entities incorporated in Mainland China and their subsidiaries and JVs	1,781	285	2,066
4 其他中央政府持有的實體沒有報告在上述第 1 項	4 Other entities of central government not reported in item 1 above	-	-	-
5 其他地方政府持有的實體沒有報告在上述第 2 項	5 Other entities of local governments not reported in item 2 above	-	-	-
6 中華人民共和國國民居住在中國內地以外或其他實體成立於中國內地以外地區而信貸用於中國大陸	6 PRC nationals residing outside Mainland China or entities incorporated outside Mainland China where the credit is granted for use in Mainland China	111	246	357
7 其他交易對手而獲本分行認為是國內非銀行的風險類	7 Other counterparties where the exposures are considered by the reporting institution to be non-bank Mainland China exposures	471	502	973
總計	Total	4,313	13,462	17,775
總計扣除撥備	Total assets after provision	45,152		
資產負債表內的風險類佔總資產之百分比	On-balance sheet exposures as percentage of total assets	9.55%		

VIII. 貨幣風險

VIII. Currency Risk

港幣百萬元

Figures in HKD million

外匯的淨持有額佔持有外匯淨盤總額10%或以上

The net position in a particular foreign currency where it constitutes 10% or more of the total net position in all foreign currencies.

		as of 2017-06-30			
		美元 USD	澳元 AUD	新加坡元 SGD	總計 Total
現貨資產	Spot assets	32,374	6,792	1,588	40,754
現貨負債	Spot liabilities	(42,194)	(5,784)	(45)	(48,023)
遠期買入	Forward purchases	19,808	996	1,536	22,340
遠期賣出	Forward sales	(9,955)	(1,991)	(3,072)	(15,018)
期權淨額	Net options position	-	-	-	-
長(短)淨額	Net long (or net short) position	33	13	7	53
結構性倉盤淨額	Net structural position	-	-	-	-
		as of 2016-12-31			
		美元 USD	澳元 AUD	新加坡元 SGD	總計 Total
現貨資產	Spot assets	24,199	6,501	1,312	32,012
現貨負債	Spot liabilities	(24,401)	(5,513)	(45)	(29,919)
遠期買入	Forward purchases	7,746	-	1,448	9,194
遠期賣出	Forward sales	(7,555)	(986)	(2,753)	(11,294)
期權淨額	Net options position	-	-	-	-
長(短)淨額	Net long (or net short) position	(11)	2	2	(7)
結構性倉盤淨額	Net structural position	-	-	-	-

法國外資銀行 香港分行

NATIXIS
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主要財務資料披露聲明書截至二零一七年六月三十日止

KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 30 JUNE 2017

IX. 流動性	IX. Liquidity	2017-06-30	2016-06-30
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百分比	Figures in percentage	2017-06-30	2016-06-30
全期平均流動性維持比率	Average liquidity maintenance ratio for the period	35.13%	47.02%

法國外資銀行香港分行根據總行和由香港金融管理局發出的監管政策手冊 (LM-2) 《穩健的流動資金風險管理系統及管控措施》之全球資金和流動資金風險的框架下管理流動資金。

Natixis SA Hong Kong Branch manages its liquidity under the global funding and liquidity risk framework set at head-office level and the local regulatory requirement set forth by the Hong Kong Monetary Authority in Supervisory Policy Manual LM-2, Sound Systems and Controls for Liquidity Risk Management.

每天監測現金流預測、流動資金缺口以及資產負債表內按貨幣和/或資金來源的風險承擔。法國外資銀行香港分行之財資業務在本地資產負債管理委員會的監督下管理流動資金風險。

Cash flow projection, liquidity gaps as well as balance sheet exposures by currency and/or sources of funding are being monitored on a daily basis. Natixis SA Hong Kong Branch Treasury manages the liquidity risk under the oversight of the local Assets & Liabilities Management Committee.

X. 薪酬制度披露	X. Remuneration System
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根據由香港金融管理局發出的監管政策手冊 (CG-5) 《穩健的薪酬制度指引》的第3節，法國外資銀行香港分行符合指引要求，並已採用總行之薪酬制度。

Pursuant to section 3 of Supervisory Policy Manual (CG-5) Guidelines on a sound remuneration system issued by Hong Kong Monetary Authority, Natixis Hong Kong Branch complies with the requirement and has adopted the remuneration system of Natixis, Head Office.

總行之薪酬制度在法國外資銀行2016年註冊文件第2.4節“法國外資銀行的補償政策”披露。

The Bank's remuneration system is disclosed in section 2.4 "Natixis Compensation Policy" of Natixis registration document 2016.

乙部份 - 銀行資料 (綜合數字)	Section B - Bank Information (Consolidated Basis)
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I. 資本及資本充足比率	I. Capital and Capital Adequacy	2017-06-30	2016-12-31
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資本充足比率	Capital Adequacy Ratio	15.4%	14.5%
2016年12月31日及2017年6月30日資本充足比率是分別根據「資本規定指引」/「巴塞爾資本協定3」。	The capital adequacy ratio as of 31 December 2016 and 30 June 2017 have been calculated in accordance with the Capital Requirements Directive rules/ Basel 3 rules.		

		2017-06-30	2016-12-31
		百萬歐元	百萬歐元
		EUR Million	EUR Million
股東資金總額	Shareholders' funds	19,520	19,836

II. 其他財務資料	II. Other financial information	2017-06-30	2016-12-31
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總資產	Total assets	510,368	527,860
總負債	Total liabilities	490,848	508,024
總貸款	Total loans and advances	167,562	199,086
總存款	Total customer deposits	80,670	86,472

		2017-06-30	2016-06-30
		百萬歐元	百萬歐元
		EUR Million	EUR Million
除稅前溢利	Pre-tax profits	1,294	970

總貸款包括貸款予銀行同業及客戶派去撥備。

Total loans and advances include loans and advances to banks and customers less provisions.

法國外資銀行 香港分行

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KEY FINANCIAL INFORMATION DISCLOSURE STATEMENTS AS AT 30 JUNE 2017

行政總裁遵從披露方案的聲明

茲現將法國外資銀行香港分行截至二零一七年六月三十日之主要財務資料披露聲明書呈覽。茲證明這份聲明書在所有關鍵性項目上，已遵從《銀行業(披露)規則》，並且就本人所知及相信，乃真確無訛，亦不具誤導成份。

Chief Executive's Declaration of Compliance

We have pleasure in presenting the Key Financial Information Disclosure Statement of Natixis, Hong Kong Branch for the period ended 30 June 2017. We confirm that the Disclosure Statement complies in all material respects with the Banking (Disclosure) Rules and, to the best of my knowledge and belief, it is not false or misleading.



Alain Gallois
行政總裁
香港分行

二零一七年九月二十九日

Alain Gallois
Chief Executive
Hong Kong Branch

29 September 2017